

# Mid Pen Weekly - week ending 12/01/07

|                 | SFR       |           |                    | CID       |           |                    | TOTAL      |           |                    |
|-----------------|-----------|-----------|--------------------|-----------|-----------|--------------------|------------|-----------|--------------------|
|                 | New List  | Sale      | Ratio:<br>New/Sale | New List  | Sale      | Ratio:<br>New/Sale | New List   | Sale      | Ratio:<br>New/Sale |
| Atherton        | 2         | 0         | n/a                | 0         | 0         | n/a                | 2          | 0         | n/a                |
| Belmont         | 6         | 2         | 3.0                | 0         | 0         | n/a                | 6          | 2         | 3.0                |
| Burlingame      | 3         | 2         | 1.5                | 3         | 1         | 3.0                | 6          | 3         | 2.0                |
| Foster City     | 3         | 1         | 3.0                | 1         | 4         | 0.3                | 4          | 5         | 0.8                |
| Hillsborough    | 1         | 1         | 1.0                | 0         | 0         | n/a                | 1          | 1         | 1.0                |
| Los Altos       | 4         | 2         | 2.0                | 1         | 2         | 0.5                | 5          | 4         | 1.3                |
| Los Altos Hills | 1         | 1         | 1.0                | 0         | 0         | n/a                | 1          | 1         | 1.0                |
| Menlo Park      | 10        | 9         | 1.1                | 2         | 1         | 2.0                | 12         | 10        | 1.2                |
| Mountain View   | 4         | 1         | 4.0                | 7         | 2         | 3.5                | 11         | 3         | 3.7                |
| Palo Alto       | 4         | 1         | 4.0                | 1         | 2         | 0.5                | 5          | 3         | 1.7                |
| Portola Valley  | 4         | 0         | n/a                | 0         | 0         | n/a                | 4          | 0         | n/a                |
| Redwood City    | 16        | 7         | 2.3                | 1         | 0         | n/a                | 17         | 7         | 2.4                |
| Redwood Shores  | 1         | 1         | 1.0                | 2         | 1         | 2.0                | 3          | 2         | 1.5                |
| San Carlos      | 4         | 6         | 0.7                | 0         | 0         | n/a                | 4          | 6         | 0.7                |
| San Mateo       | 11        | 8         | 1.4                | 9         | 5         | 1.8                | 20         | 13        | 1.5                |
| Woodside        | 1         | 2         | 0.5                | 0         | 0         | n/a                | 1          | 2         | 0.5                |
| <b>Total</b>    | <b>75</b> | <b>44</b> | <b>1.7</b>         | <b>27</b> | <b>18</b> | <b>1.5</b>         | <b>102</b> | <b>62</b> | <b>1.6</b>         |